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compensation and benefit programs. Biswas thoroughly addresses the acquisition component of compensation, as well as issues related to general compensation, equity compensation, and pension accounting. He assesses the full financial impact of executive compensation programs and employee benefit plans, and discusses the unique issues associated with international HR systems and programs. This book contains a full chapter on HR key indicator reporting, and concludes with detailed coverage of trends in human resource accounting, and the deepening linkages between financial and HR planning. Replete with both full and "mini" case examples throughout, this book will be valuable to a wide spectrum of HR and financial professionals, with titles including compensation and benefits analysts, managers, directors, and consultants; HR specialists, accounting specialists, financial analysts, total rewards directors, controller, finance director, benefits actuaries, executive compensation consultants, corporate regulators, and labor attorneys. It also contains chapter-ending exercises and problems for use by students in HR and finance programs.

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A new collection of best practices for designing better compensation and benefit programs... 2 authoritative books, now in a convenient e-format, at a great price! 2 authoritative eBooks help you drive more value, efficiency, and competitive advantage from compensation and benefits programs. Compensation and benefit programs are the largest expenses in most organizations; in service organizations, they often represent more than 50% of total costs. In this unique 2 eBook package,

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leading consultant Bashker D. Biswas helps you systematically optimize these programs to maximize value, efficiency, and competitive advantage. In *Employee Benefits Design and Planning*, Biswas brings together all the knowledge you need to make better benefits decisions. He introduces core principles for ensuring proper financing, funding, compliance, and recordkeeping; accurate actuarial calculations; and effective employee communication. Building on these principles, he guides you through benefits ranging from healthcare and disability insurance to retirement and cafeteria plans. You'll find up-to-date discussions of complex challenges, such as the Affordable Care Act and global benefits planning. Throughout, he offers essential insights for managing rising costs and risks, while ensuring that benefits programs improve productivity, reflect best practices, and align with your organization's strategy and goals. Next, in *Compensation and Benefit Design*, Biswas helps HR professionals bring true financial and accounting discipline to compensation and benefit design, tightly align talent management to strategy, and quantify program performance in the language of finance. Biswas thoroughly explains best-fit practices for superior program design, demystifies relevant financial and accounting concepts, and illuminates key connections between HR program development and GAAP/IFRS accounting requirements. His far-reaching coverage ranges from integrating compensation and benefits into Balanced Scorecards to managing expatriate compensation. Biswas reveals the true financial implications of every element of modern compensation and benefit programs, from base salaries to stock incentives, sales compensation to healthcare cost containment. Perhaps most important, he helps you systematically measure the value of your investments -- so you can both prove and improve your performance. Simply put, this collection brings together unparalleled tools for optimizing compensation and benefits programs -- whether you're in HR, finance, line-of-business management, or corporate management. From Dr. Bashker D. Biswas, world-renowned expert in employee compensation and benefits program design

The *Compensation and Benefits Manual* is a detailed illustration of Total Rewards, an advanced model of Human Resource management that goes beyond employee remuneration, which helps organizations to not only attract, motivate and retain, but also ensure building engaged employees, enhancing their performance and improving their competitiveness in the global workforce market. WHAT YOU WILL LEARN

1. Fundamental concepts of compensation, benefits, rewards & total rewards.
2. Link your compensation philosophies & strategies to your organization goals & HR objectives.
3. About job evaluations & job pricing, and their significance in setting salaries & employee rewards.
4. About the key statistical methodologies used in compensation research & data analysis.
5. How to design appropriate & relevant total compensation plans & reward programs.
6. About the principles of evaluating performance and linking performance to effective rewards.
7. About market compensation & benefits benchmarking surveys & how to use the market data results in determining your internal salary levels.
8. How to develop performance-based pay systems &

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other variable pay programs.9.How to design compensation structures & flexible pay plans based on tax laws and statutory compliances.10.How to design effective reward communication programs for your business success

CONTENT AND COVERAGE

1.CHAPTER 1 : COMPENSATION SYSTEMSIntroduction, Understanding of the Fundamentals of Compensation, Benefits, Rewards, Total Rewards, Components of Compensation Systems, Compensation Systems in the Indian Environment, Compensation Approach and Framework. **2.CHAPTER 2: REWARD CONCEPTS** Reward Philosophy, Reward Strategy, Total Reward Programs, Factors Affecting Rewards, Statutory Compliances, Environmental Factors, Impact of Globalization on Compensation Programs.**3.CHAPTER 3 : JOB EVALUATION AND PRICING**Job Evaluation, Aspects of Job Evaluation, Job Evaluation Methodologies, Job Design, Point Rating Method, Hay Guide Chart Profile, Job Evaluation and Pay Determination, Job Pricing, Broad Banding, Linking Job Points to Pay Points.**4.CHAPTER 4 : COMPENSATION SURVEYS & DATA ANALYSIS**Compensation Surveys, Types of Surveys, Job Equivalence, Survey Data Analysis, Job Evaluation and Salary Data, Grade Point and Market Salary, Median Pay, Percentiles, Compensation Ratios, Salary Rates, Salary Equity, Market Parity.**5.CHAPTER 5 : DEVELOPING COMPENSATION STRUCTURE**Evolution of Compensation Structures, Types of Employee Rewards, Standard Reward Practices, Flexible Pay Programs, Developing Different Compensation Structures in a Global Environment, Communicating of Compensation and Benefits Structures as 'Employee Value Proposition'.**6.CHAPTER 6 : VARIABLE PAY PLANS**Variable Pays, Types of Variable Pays (STI, MTI, LTI), Trends in Variable Pays, Designing Variable Pays, Steps in Introducing Variable Pays, Rewarding Critical Roles & Hot Skills, Different Types of Variable Pay Programs. **7.CHAPTER 7 : LINKING REWARDS TO PERFORMANCE** Defining Performance Parameters, Measuring Performance, Basic Guidelines for Rewarding, Typical Reward Models, Linking Rewards to Performance, Pay for Performance, Integrating Total Rewards with Job, Market & Performance.**8.CHAPTER 8 : REWARD COMMUNICATION**Communication of Reward Programs, Changing Approach to Reward Communications, Steps in Effective Reward Communication, Implementation Guidelines for Reward Programs in Organizations.**9.CHAPTER 9 : CASE STUDIES**Meritt has trained more than 1,000 HR, Line and Business Professionals from over 500 Organizations from India and Middle East Countries. Meritt delivers these Trainings through its dedicated Training Division, called "MERITT LEARNING CENTER". For details contact -Meritt Learning Center9810557518; 7428466822;info@merittconsultants.comwww.merittconsultants.com

In Compensation and Benefit Design , Bashker D. Biswas shows exactly how to bring financial rigor to the crucial "people" decisions associated with compensation and benefit program development. This comprehensive book begins by introducing a valuable Human Resource Life Cycle Model for considering compensation and benefit programs. Next, Biswas thoroughly addresses the acquisition component of compensation, as well as issues related to general compensation, equity compensation, and pension

accounting. He assesses the full financial impact of executive compensation programs and employee benefit plans, and discusses the unique issues associated with international HR systems and programs. This book contains a full chapter on HR key indicator reporting, and concludes with detailed coverage of trends in human resource accounting, and the deepening linkages between financial and HR planning. Replete with both full and "mini" case examples throughout, the book also contains chapter-ending exercises and problems for use by students in HR and finance programs. More than ever before, HR practitioners must empirically demonstrate a clear link between their practices and firm performance. In *Investing in People*, Wayne F. Cascio and John W. Boudreau show exactly how to choose, implement, and use metrics to improve decision-making, optimize organizational effectiveness, and maximize the value of HR investments. They provide powerful techniques for looking inside the HR "black box," implementing human capital metrics that track the effectiveness of talent policies and practices, demonstrating the logical connections to financial and line-of-business, and using HR metrics to drive more effective decision-making. Using their powerful "LAMP" methodology (Logic, Analytics, Measures, and Process), the authors demonstrate how to measure and analyze the value of every area of HR that impacts strategic value.

This Second Edition provides a comprehensive review of the issues facing compensation committees and covers functional issues such as organizing, planning, and best practice tips. Compliance advice on the implications of Sarbanes-Oxley and other regulations is addressed along with new requirements on disclosures of financial transactions involving management and principal stockholders.

A brand new collection of high-value HR techniques, skills, strategies, and metrics... now in a convenient e-format, at a great price! HR management for a new generation: 6 breakthrough eBooks help you help your people deliver more value on every metric that matters This unique 6 eBook package presents all the tools you need to tightly link HR strategy with business goals, systematically optimize the value of all your HR investments, and take your seat at the table where enterprise decisions are made. In *The Definitive Guide to HR Communication: Engaging Employees in Benefits, Pay, and Performance*, Alison Davis and Jane Shannon help you improve the effectiveness of every HR message you deliver. Learn how to treat employees as customers... clarify their needs and motivations ... leverage the same strategies and tools your company uses to sell products and services... package information for faster, better decision-making... clearly explain benefits, pay, and policies... improve recruiting, orientation, outplacement, and much more. In *Investing in People, Second Edition*, Wayne Cascio and John W. Boudreau help you use metrics to improve HR decision-making, optimize organizational effectiveness, and increase the value of strategic investments. You'll master powerful solutions for integrating HR

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with enterprise strategy and budgeting -- and for gaining commitment from business leaders outside HR. In *Financial Analysis for HR Managers*, Dr. Steven Director teaches the financial analysis skills you need to become a true strategic business partner, and get boardroom and CFO buy-in for your high-priority initiatives. Director covers everything HR pros need to formulate, model, and evaluate HR initiatives from a financial perspective. He walks through crucial financial issues associated with strategic talent management, offering cost-benefit analyses of HR and strategic financial initiatives, and even addressing issues related to total rewards programs. In *Applying Advanced Analytics to HR Management Decisions*, pioneering HR technology expert James C. Sesil shows how to use advanced analytics and "Big Data" to optimize decisions about performance management, strategy alignment, collaboration, workforce/succession planning, talent acquisition, career development, corporate learning, and more. You'll learn how to integrate business intelligence, ERP, Strategy Maps, Talent Management Suites, and advanced analytics -- and use them together to make far more robust choices. In *Compensation and Benefit Design*, world-renowned compensation expert Bashker D. Biswas helps you bring financial rigor to compensation and benefit program development. He introduces a powerful Human Resource Life Cycle Model for considering compensation and benefit programs... fully addresses issues related to acquisition, general compensation, equity compensation, and pension accounting... assesses the full financial impact of executive compensation and employee benefit programs... and discusses the unique issues associated with international HR programs. Finally, in *People Analytics*, Ben Waber helps you discover powerful hidden social "levers" and networks within your company, and tweak them to dramatically improve business performance and employee fulfillment. Drawing on his cutting-edge work at MIT and Harvard, Waber shows how sensors and analytics can give you an unprecedented understanding of how your people work and collaborate, and actionable insights for building a more effective, productive, and positive organization. Whatever your HR role, these 6 eBooks will help you apply today's most advanced innovations and best practices to optimize workplace performance -- and drive unprecedented business value. From world-renowned human resources experts Alison Davis, Jane Shannon, Wayne Cascio, John W. Boudreau, Steven Director, James C. Sesil, Bashker D. Biswas, and Ben Waber .

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"Pay for performance" has become a buzzword for the 1990s, as U.S. organizations seek ways to boost employee productivity. The new emphasis on performance appraisal and merit pay calls for a thorough examination of their effectiveness. Pay for Performance is the best resource to date on the issues of whether these concepts work and how they can be applied most effectively in the workplace. This important book looks at performance appraisal and pay practices in the private sector and describes whether--and how--private industry experience is relevant to federal pay reform. It focuses on the needs of the federal government, exploring how the federal pay system evolved; available evidence on federal employee attitudes toward their work, their pay, and their reputation with the public; and the complicating and pervasive factor of politics.

Benefits and Beyond: A Comprehensive and Strategic Approach to Retirement, Health Care, and More provides readers with a variety of interdisciplinary principles and tools, including labor economics, human resources strategy, tax policy, metrics, and actuarial science. Rather than training students in the details of current benefits offerings, this text prepares students to deal with the future evolution of benefit designs and policy. Numerous cases, examples, and exercises engage readers and help them master the content.